

AIS TECHNOLOGY

Advanced Integrated Software Technology

Success = Hardwork + Opportunity

Corporate Brief

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Presented By:

Cedric K Smith

President/CEO

Who We Are

- ◆ **\$1M Revenue Projected for 2007**
- ◆ **Focused on IT solutions and Systems**
- ◆ **90% of work supports Government entities**
- ◆ **Founded April 1997**
- ◆ **Primary NAICS CODE: 541511**



***SBA 8(a)
CERTIFIED***

Corporate Overview

Advanced Integrated Software Technology is a full service information technology consulting firm located in Chicago IL.

AIS is certified with the U.S. Small Business Administration as 8(a)/SDB and certified locally with the State of Illinois and City of Chicago as MBE and DBE.

Founded in 1997, Advanced Integrated Software Technology specializes in the design, development and implementation of custom software for business applications, network design and network implementation and Business Intelligence. AIS assigns individuals to projects that possess a high level of expertise and a proven track record in their field of specialization. Further, AIST offers personnel, for assignment to projects, who are degreed professionals and certified with training in computer science, and Information Technology. Advanced Integrated Software also specializes in project management training, support and consulting, utilizing strategic partners for quality delivery of curriculum and services.



Our Customers/Clients



◆ *Federal Government Clients*

- ◆ *U.S. Navy*
- ◆ *U.S. EPA*
- ◆ *U.S. Bureau of Medicine and Surgery*

◆ *State and Local Support*

- ◆ *City of Chicago*
- ◆ *Chicago Transit Authority*

SBA Mentor Protégé Program

- ◆ AIS along with Advanced Concepts Inc are proud participants in the Small Business Administration's Mentor Protégé Program. The U.S. Small Business Administration's (SBA) Mentor-Protégé program enhances the capability of 8(a) participants to compete more successfully for federal government contracts and provide customers with outstanding service. The program encourages private-sector relationships and expands SBA's efforts to identify and respond to the developmental needs of small businesses such as AIS.
- ◆ Advanced Concepts Inc. (ACI) is pleased with the opportunity to Mentor Advanced Integrated Software (AIS) and to participate in the SBA Mentor/Protégé Program. As a graduate of the 8(a) program and our experience as a prime contractor/subcontractor it is our intension to enhance the capabilities of Advanced Integrated Software and improve their ability to successfully compete for contracts consistent with the SBA's Mentor/Protégé Program.
- ◆ ACI has been ranked among the fastest growing tech firms in the Maryland region for eight straight years by Deloitte & Touche in their "Fast 50", and has also been ranked nationally in their "Fast 500".

With a diverse, experienced workforce of nearly 400 employees and 7 offices nationwide, ACI has been an outstanding Mentor to Advanced Integrated Software. ACI specializes in the areas of Information Technology Solutions, Systems Engineering and Development, and Telecommunications Research and Development. ACI's 60 active contracts in 2005 are a culmination of the company's superior technical capabilities, experienced personnel, robust infrastructure, and excellent performance history.

- ◆ Advanced Concepts is committed to assisting our protégé, AIS, with management, financial and/or technical assistance, loans and/or equity investments, cooperation on joint venture projects, or subcontracts under prime contracts being performed by ACI. Advanced Concepts' successful past performance of large technically challenging government and private contracts has provided it with a wealth of personnel who are experienced in managing contracts. Advanced Concepts will provide this expertise to Advanced Integrated Software via business to business informal exchanges and sophisticated project management skills, financial and specific technical assistance.

Information Technology Solutions

- ◆ **Network Architecture Design and Development**
- ◆ **Multi-tiered Help Desk Support**
- ◆ **Computer/Servers/Desktop Administration (UNIX, Windows/NT, Linux)**
- ◆ **Enterprise Management and Architecture Development**
- ◆ **Directory Services (DNS, Active Directory)**
- ◆ **System Performance Measurement and Tuning**
- ◆ **Network and System Security**
- ◆ **Facilities Management**

Software Engineering

- ◆ **Website Design, Development & Hosting**
- ◆ **User, System and Application Training Development and Delivery**
- ◆ **Database Administration & Support (Oracle, SQLServer, Sybase)**
- ◆ **Business Intelligence (Business Objects, Cognos)**
- ◆ **Application Development/Programming (Java, C++)**
- ◆ **ETL, SAS, INFORMATICA, Business Objects**
- ◆ **Software Application Development and Maintenance**
- ◆ **Software Application Test & Evaluation**
- ◆ **Diverse Technology Set: C++/C#/Java/Scripting, .NET and More**

Systems Engineering

- ◆ **System Architecture Requirements Development and Tracking.**
- ◆ **System Development, Integration, Build and Deployment.**
- ◆ **System Test Plan Development and Implementation.**
- ◆ **System Configuration Management (Hardware & Software).**
- ◆ **Application and Product Evaluation Testing.**

Contract Vehicles

A company committed to great customer service, quality results and on-time delivery: On-time, and on-budget deliveries drive the business results of our clients. AIS Technology, a full service information technology consulting firm.

Need an immediate solution?

Streamline the process by using one of our contract vehicles:

Sole Source 8(a) or GSA Schedule 70.

- ◆ **GSA SCHEDULE 70 Information Technology Services**

GSA Schedule 70 Contract Number:

GS-35F-0909R

GSA Schedule 70 Period Covered by Contract: 09/29/2005 through 09/29/2010

- ◆ **Small Business Administration 8(a) certified vendor**

GSA Schedule 70 Ordering Process:

- Step 1: Customer consults with AIS business development professionals to develop the Statement of Work (SOW) and provides it to the Contracting Office Technical Representative /Contracting Office Representative (COTR/COR).**
- Step 2: COTR/COR reviews documentation and forwards with funding documents to Contracting Office.**
- Step 3: Contracting Office requests quote from AIS**
- Step 4: AIS responds to the request with a price quote and technical proposal, if applicable, to Contracting Office for evaluation and award.**
- Step 5: Contracting Office awards and distributes documentation to AIS.**
- Step 6: Project Starts.**

Easy - Simple - Cost Effective

AIS Technology *Offers...*

- ◆ A *Client-Driven* and *Client-Focused* Company
- ◆ A Company Small Enough to be Very Responsive and Large Enough to be Effective and Accountable
- ◆ A Wide Range of Proven and Verifiable Information Technology, Services and Solutions
- ◆ Skills and Capabilities A Loyal, Responsive, and Cost-Effective Partner
- ◆ Excellent Past Performances and Client References